



## XU, Qifei 徐启飞

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City: Beijing

Practices: Capital Markets, Mergers & Acquisitions, Private Equity, General Corporate Practice

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### Basic Information

Xu Qifei is a partner in Haiwen & Partners. Mr. Xu focuses his practice on capital markets, M&A, private equity, NPAs and NPLs, general corporate, etc.

### Experience Highlights

Mr. Xu's representative experience includes:

#### Capital Markets

***IPOs & Listings.*** Mr. Xu's recent experience includes advising:

- China Telecom Corp., Ltd. in its A share IPO and SSE listing
- China Mobile Limited in its A share IPO and SSE listing
- Underwriters in connection with the A share IPO and SSE listing by HitGen Inc.
- Underwriters in connection with the A share IPO and SSE listing by Beijing Qingyun Technology Co., Ltd.
- Underwriters in connection with the H share IPO and HKEX listing by China Bohai Bank Co., Ltd.
- Underwriters in connection with the H share IPO and HKEX listing by ZGC Tec Leasing Co., Ltd.
- Underwriters in connection with the H share IPO and HKEX listing by Jinshang Bank Co., Ltd.
- China International Capital Corporation Limited. in its H share IPO and HKEX listing
- Underwriters in connection with the H share IPO and HKEX listing by China Huarong Asset Management Co., Ltd.
- COFCO Land Holdings Limited in its reverse takeover of Hong Kong Parkview Group Ltd. for HKEX listing

- Underwriters in connection with the IPO and HKEX listing by Dongpeng Holdings Co., Ltd.
- Underwriters in connection with the IPO and NYSE listing by Leju Holdings Ltd.

**Follow-On Offerings.** Mr. Xu's recent experience includes advising:

- Tangshan Jidong Cement Co., Ltd. in its A share Convertible Bond transaction
- Underwriters in connection with the A share PIPE transaction of Sinopec Oilfield Equipment Corporation
- Underwriters in connection with the A share PIPE transaction of IAT Automotive Technology Co., Ltd.
- Underwriters in connection with the A share PIPE transaction of Lens Technology Co., Ltd.
- Underwriters in connection with the A share PIPE transaction of GigaDevice Semiconductor (Beijing) Inc.
- Sinopec Oilfield Service Corporation in its A share & H share PIPE transactions
- Northwest Bearing Co., Ltd. in its A share PIPE transaction

**Material Asset Restructurings of Listed Companies.** Mr. Xu's recent experience includes advising:

- Tangshan Jidong Cement Co., Ltd. (000401.SZ) in its acquisition of Jinyu Jidong Cement (Tangshan) Co., Ltd.
- Wangfujing Group Co., Ltd. (600859.SH) in its acquisition of Beijing Capital Retailing Group Co., Ltd. (600723.SH) via share swap
- Besttone Holding Co., Ltd. (600640.SH) in its acquisition of China Telecom's online media & entertainment business
- Tangshan Jidong Cement Co., Ltd. (000401.SZ) in its forming of a JV with BBMG Co., Ltd. (601992. SH, 02009.HK) for restructuring their cement business
- COFCO Land Holdings Limited in its reverse takeover of Hong Kong Parkview Group Ltd. (00207.HK) for HKEX listing of its commercial real estate business (branded as Joy City)
- Suzhou Dongshan Precision Manufacturing Co., Ltd. (002384.SZ) in its acquisition of 100% equity interest in Flex Ltd. (Nasdaq listed) 's PCB manufacturing business

### **Bond Offerings**

- Overseas bonds offerings by China International Capital Corporation Limited
- Overseas bonds offerings by Goho Financial Asset Management Co., Ltd.
- Overseas bonds offering by Haidilao International Holding Ltd.
- Overseas bonds offering by China City Construction Holdings Group Co., Ltd.
- Overseas bonds offering by Tunghsu Group Co., Ltd.
- Overseas bonds offering of Qingdao City Construction Investment (Group) Co., Ltd.

- Overseas bonds offering by Chongqing Nan'an City Construction & Development (Group) Co., Ltd.
- Overseas bonds offering by Yunnan City Construction Investment Group Co., Ltd.
- Domestic corporate and subordinated bonds offerings by China International Capital Corporation Limited
- Domestic exchangeable bonds offering by China Communications Construction (Group) Ltd.
- Domestic bonds offering by Jihua Group Co., Ltd.
- Domestic bonds offering by China Telecom Corp. Ltd.
- Domestic bonds offering by Shanghai Electric (Group) Co., Ltd.
- Domestic bonds offering by Chongqing Three Gorges Guarantee Group Co., Ltd.

## **Mergers & Acquisitions**

**Private Equity**, Mr. Xu's recent experience includes advising:

- Investor in its investment in Chengtay Financial Leasing (Shanghai) Co., Ltd.
- Investor in its investment in Beijing Nanopep Technology Co., Ltd.
- Investor in its investment in Wafer Works (Shanghai) Corp.
- Investor in its investment in Beijing Sinoscience Fullcryo Technology Co., Ltd.
- Investor in its investment in Hydrosys Co., Ltd.
- Investor in its investment in Dalian Wanda Commercial Management Group Co., Ltd.
- Investor in its investment in Shanghai Rich Healthcare Investment Group Co., Ltd.
- Investor in its investment in Xiong An Puhua Water Technology Co., Ltd.
- Investor in its investment in Shengrui Transmission Co., Ltd.
- COFCO Womai.com in bringing in investors

**Acquisitions of Equity Interest in Listed Companies (including buyouts)**, Mr. Xu's recent experience includes advising:

- BBMG Co., Ltd. in its indirect buyout of Tangshan Jidong Cement Co., Ltd. (000401.SZ) and Tangshan Jidong Equipment Engineering Co., Ltd. (000856.SZ)
- Co-investor in its acquisition of equity interest in Elion Clean Energy Co., Ltd. (600277.SH), after which it became the second largest shareholder
- Co-investor in its acquisition of equity interest in Fujian Newchoice Pipe Technology Co., Ltd. (300198.SZ), after which it became the second largest shareholder
- Co-investor in its acquisition of equity interest in CECEP Guozhen Environmental Protection Technology Co., Ltd.

(300388.SZ), after which it became the second largest shareholder

- Investor in its strategic investment in Zhejiang Quzhou Oriental Group Co., Ltd., a NEEQ listed company
- Investor in its acquisition and privatization of Beijing QuantoBio Biotechnology Co., Ltd., a NEEQ listed company

**Mixed-ownership Reforms & Investments in SOEs**, Mr. Xu's recent experience includes advising:

- Sinopec and its subsidiaries in transferring their oil & gas pipeline assets to PipeChina, in consideration for PipeChina's newly issued equity interest
- Sinopec's sales division in its restructuring, reforming into joint-stock company and bringing in 25 investors
- Huarong Securities Co., Ltd. in bringing in 2 strategic investors
- BBMG Co., Ltd. in its buyout of Tianjin Building Materials Group (Holding) Co., Ltd. while participating in TBMG's mixed-ownership reform.
- BBMG Co., Ltd. in its strategic restructuring of Jidong Development Group Co., Ltd.

**NPAs & NPLs**, Mr. Xu's recent experience includes advising:

- Shandong Financial Assets Management Co., Ltd. in its strategic acquisition of equity interest in & 150 billion RMB NPA of Hengfeng Bank Co., Ltd.
- Asset management company in its strategic bailout & debt restructuring of Xiwang Group Co., Ltd.
- Asset management company in its acquisition of defaulted bonds of Macrolink Holding Co., Ltd. via bond repurchase and resell.
- Asset management company in its participation in the debt restructuring of ST Pacific Shuanglin Bio-pharmacy Co., Ltd. (000403.SZ) and Zhenxing Group Co., Ltd.
- Asset management company in its indirect acquisition of equity interest in a listed company via secondary fund

## **Education**

Mr. Xu received his LL.B. from Zhongnan University of Economics and Law in 2009 and his LL.M. from China University of Political Science and Law in 2012.

## **Language**

Mr. Xu is fluent in English and a native speaker of Chinese.